

Proposal of Customized ERP software for “Azad Fisheries”





Offer-ID/230920210577554

To,
Managing Director
Azad Fisheries

Date: 18-11-2025

Subject: Financial Proposal for Azad Fisheries ERP software.

ATTN: Sayed

Dear Sir,

We are Agemark Technology (Pvt.) Ltd - the company with 11 years' experience on total IT Infrastructure. Agemark Technology has established itself as a consistent and reliable software company through its commitment and dedication towards quality, innovation and customer satisfaction.

Agemark Technology is a leading skill and talent Development Company specialized in the field of Software, Network, Hardware, Web development and Security related services. In software solutions, Agemark provides competitive advantage by improving decision-making process and enhancing business performance of customers. There is a professional team of Software Engineers & Technicians who are able to successfully shorten the time of implementation and also make the value proposition very clear to our customer. During our existence in a market, we receive positive feedback from our customers. We are enlisted solution provider for many well-known corporate offices, Government offices and Banks in Bangladesh.

Agemark uses a Rapid Web Development approach to build its web solutions. Organizations have their unique needs and one solution may not fit all the bills. Agemark web design & development is the ideal solution for such organizations. Custom web development is what we love, and live every day.

Service area of Agemark is vast. Agemark has successfully established its reputation as a very well - known web design and Development Company in BD. It provides affordable web design & web development services in BD with expert customer support. We meet project deadline very well and fulfill client's requirement within that time too. For best web design in Bangladesh you can rely on us.

Goal of Agemark is to achieve client's full satisfaction. Now it has become the best Point of sales **(POS) solution** Company in Bangladesh. Agemark has worked with 400+ clients all over the world. Agemark is the most reliable web design and development company in BD.

Thank you for giving us the opportunity to offer this Proposal for customized **ERP** - for your well- known organization. We hope you will find our solution reliable and cost effective to fulfill your requirements

Financial Plan-for Erp S/w :

Installation & Set up Charge- One time:

SI NO	Packages	Product / Service Cost	Branch	Unit Amount (BDT)
01	Regular	Module-1: Sell	01	50,000/=
02	Regular	Module-2: Inventory	01	50,000/=
04	Regular	Module-4: Purchase	01	50,000/=
06	Regular	Module-2: Accounts	01	50,000/=
		Total Amount		200,000
		Special Discount		-50,000
		After Discount Final Amount		150,000 /-

Amount in word (TK): One Lac Fifty thousand only.

Monthly Subscription Charge:

SI No	Particulars	Branch	Amount
01	Factory / Head Office Module	01	2500/=
04	Cloud / Hosting Charge (Agemark provided cloud Hosting configuration) Processor : 2 core,Ram : 8 gb,Cache:16 gb	All	2250/-

ERP Software Module Summary:

Sell Module:

Purpose: Manages the complete sales cycle, from quotations to invoicing and customer management.

Key Functions:

- Manage customer pricing, discounts, and terms
- Convert quotations to sales orders
- Customer Wise Sell And Due Sell
- Sales orders for B2B & retail
- Generate sales invoices
- Manage customer records and pricing
- Delivery receipts & customer acceptance confirmations.
- Sales reporting

Benefits:

- Streamlines the sales process
- Reduces manual entry and errors
- Provides insights into customer behavior and product demand

Purchase Module:

Purpose: Manages procurement of raw materials, packaging, and Fish from suppliers.

Key Functions:

- Create purchase orders and manage supplier data
- Track order receipts and payments
- Generate purchase invoices
- Manage supplier price lists
- Supplier/vendor management

Benefits:

- Improves procurement efficiency
- Ensures cost control and supplier accountability
- Avoids stock outs with timely purchasing

Inventory / Warehouse Module:

Purpose: Manages product stock levels, movements, and valuation.

Key Functions:

- Real-time inventory tracking with Live Fish stock
- Stock-in and stock-out entries
- Stock adjustment and reconciliation
- Product categorization and unit measurement
- Internal transfers between warehouses or zones
- Stock picking, packing, and dispatch
- Mortality Manage
- Inventory valuation methods (FIFO, LIFO, etc.)

Benefits:

- Improves inventory accuracy
- Helps avoid overstocking or understocking
- Supports data-driven inventory decisions

Accounts Module (Short Version):

1. General Ledger

- Chart of Accounts
- Auto-posting from purchases, harvest, catch, processing, and sales
- Journal entries & period closing

2. Accounts Payable (AP)

- Supplier invoices (feed, fuel, ice, equipment)
- Payments & vendor aging

3. Accounts Receivable (AR)

- Customer invoices (fresh, frozen, export sales)
- Collections & customer aging

4. Costing (Fisheries Specific)

- Pond/Farm batch costing
- Vessel trip cost
- Processing cost per kg
- Profitability per species or batch

6. Tax & Compliance

- VAT/GST
- Export taxes
- Withholding taxes

7. Financial Reports

- Profit & Loss
- Balance Sheet
- Cash Flow
- Batch profitability
- Vessel trip profitability

Terms & Conditions:

- 1) Availability: Product can be supplied within 30 working Days/ shortest possible time after receiving work
- 2) order. Offer Validity: This offer is Valid for 7 (seven) Days from the date of issue.
- 3) Payment Schedule: 50% payment along with work order.
- 4)

Rollout Fee, which includes:

- Customization & Implementation Effort
 - Multiple phases of User Training Efforts Onsite
 - Co-ordination, Requirement Walkthrough etc.
- 5) Monthly subscription fee starts from successful live operation.
 - 6) Single License (Single Engine) with unlimited user and Employee.
 - 7) Required internet line for prompt remote support (Within 12 working hours), Physical support within 24 hours in Dhaka, 72 hours outside Dhaka (Actual TA will bear by Customer).
 - 8) Free customization: As required upon mutual discussion with verified BRD.
 - 9) Adequate Training will be provided to smooth operation of Billing Management Software Solution.

If you have any queries regarding this, please feel free to contact

With Best Regards



Md. Shuvo Zannat Naiem
Head of Operations & Sales
Agemark Technology Ltd
Mobile: 01315632688-89

